



Jalid Salas Gómez.

Food processing industry. Planning, warehousing, and billing. SAP implementation as Super User. Reduction of distribution expenses. Logistic redesign and new shipping routes. Improvement of on-time delivery indicators. Reduction of dispatch time. Decrease in inventory variance losses. Restructuring of receiving and counting processes. Customer satisfaction. Automation of notifications. Annual budgeting.

Local Project Manager.

Meyn Food Processing Technology México | 2015 – Present

- Since February 2016, I have **organized and led more than 120 installations and start-ups**, all completed on time and 98% under budget.
- Since 2022, I have taken on additional responsibilities in **planning, billing, and warehouse operations**, consolidating operational leadership across key business areas while continuing to direct assigned projects.
- Led a **team of service engineers**, fostering operational innovation and consistent achievement of objectives.
- Implemented a **biweekly task scheduling and client update system**, improving communication flow and delivery accuracy.
- My career has been a continuous journey of learning, innovation, and contribution to organizational success.

Burndy Products México | 1996 – 2015

Held multiple strategic positions over nearly two decades, driving tangible efficiencies in **operations, logistics, service, and procurement**.

Supply Chain Coordinator | 2006 – 2015

- Led the **SAP implementation** in October 2014 as a **Super User**, coordinating key users and achieving a smooth transition within 18 months.
- Reduced **distribution expenses from 14% to 3%** by redesigning shipment routes.
- Improved **picking and packing processes**, reducing dispatch time from 3 to 1 day and increasing **on-time deliveries from 85% to 92%**.
- Restructured **receiving and counting processes**, cutting inventory discrepancies from 10% to less than 1%.
- Participated in the **annual budgeting** and **monthly forecasting** process for five consecutive years.

Customer Service Coordinator | 2002 – 2006

- Increased **customer satisfaction from 70% to 85%** through improved order tracking and automated notifications.

Professional Profile.

Professional with extensive experience in project management, supply chain, operations, and customer service within the industrial and manufacturing sectors.

I have successfully led multidisciplinary teams, coordinated over 120 technical installation projects, and managed key operational areas such as planning, warehousing, and billing.

Proficient in ERP implementation (SAP), logistics process optimization, and continuous improvement methodologies. My approach combines analytical thinking, customer orientation, and a strong commitment to achieving results.

Professional Objective.

To consolidate my career in a strategic position within operations, projects, or supply chain, where I can apply my experience in integrated process management, team leadership, and continuous improvement, contributing to operational goals, logistical efficiency, and customer satisfaction in industrial or manufacturing environments.

- Implemented **quarterly client visit plans** for the top 40 customers, achieving measurable service impact across more than 50% of the portfolio.
- Executed **24 service improvement initiatives** in 2004.

National Buyer | 1996 – 2002.

- Negotiated **consignment contracts** with three key suppliers, achieving **6% cost savings** in 1998.
- Increased **on-time supplier deliveries from 70% to 92%** in 1999.
- Optimized purchasing processes and supplier negotiations, improving inventory performance and material flow.

Each stage of my career has been a valuable opportunity to learn, innovate, and contribute to corporate success.

Education.

2024 – Diploma in Supply Chain Management, Escuela Bancaria y Comercial.

2000–2002 – Master’s in Business Administration, Centro de Estudios en Alta Dirección.

1995–1999 – Bachelor’s Degree in Business Administration, Centro Universitario ETAC.

Training & Certifications.

APICS CPIM Training.

Internal Auditor – ISO 9000 Systems.

Internal Auditor – C-TPAT.

Software Skills.

Microsoft Office | BPCS | MFG-PRO | SAP | Business Objects | MS Project | Infor

Languages.

Spanish (Native) | English.

(Professional Proficiency)