

## Jesús Adalid Diaz Monroy.



Supply chain specialist in retail, industrial, and food sectors. Experienced in ERP implementation (SAP, JDE, Manhattan, Oracle Cloud) and continuous improvement through KPI management. Proven leader in logistics operations with nationwide teams. Skilled negotiator in procurement and logistics rates, focused on profitability and service. Strategic expert in omnichannel distribution, reverse logistics, and demand planning.

### Supply Chain Manager – Corporativo Kosmos 📍 Oct 2024 – Present.

Lead national operations for **distribution, direct and indirect procurement, demand planning, and international logistics**. Currently designing strategies to optimize costs and enhance product availability in a highly complex nationwide operation.

### Supply Chain Manager – HellermannTyton Mexico 📍 Jan 2022 – Sep 2024.

- Directed **procurement, planning, and international logistics**, leading 5 direct and 32 indirect reports.
- Implemented operational improvements via Oracle JDE, stabilizing critical processes in 16 weeks.
- Increased inventory accuracy from **97% to 99%** with cycle counts.
- Reduced logistics costs by **3%** and developed the end-to-end process from forecasting to final delivery.
- Supported a revenue increase from **\$88M to \$91.5M USD** without expanding headcount over 2.5 years.

### Logistics Manager – Logística de México / Dayco Products 📍 Feb 2019 – Apr 2021

- Reengineered the entire supply chain and implemented **JDE modules for purchasing, inventory, sales, and forecasting** within 8 weeks.
- Developed the full **S&OP process**, SOP manuals, and performance KPs.
- Reduced customer order fulfillment time from **78 to 48 hours**.
- Increased inventory turnover from **1.5 to 2 turns per month** by optimizing portfolio and SKU prioritization.

### Senior Logistics Manager – Grupo Elektra 📍 Oct 2017 – Jul 2018

- Managed replenishment from the main distribution center to 6 regional DCs and **460 stores**, overseeing 6 direct and 380 indirect reports.
- Redesigned layout to cut picking time by **1.5 hours**.
- Introduced weekly cycle counts, reducing inventory discrepancies to **8%**.
- Deployed new Manhattan ERP version to automate key processes.
- Accelerated store opening schedule from **12 to 10 months** by streamlining deliveries and supplier coordination.

### Senior Logistics Manager – Tiendas Extra / Circle K Mexico 📍 Nov 2009 – Oct 2017

- Led logistics operations for **1,200 stores and 4 distribution centers**, supervising 8 direct and 250 indirect reports.
- Negotiated logistics rates, cutting distribution costs from **12% to 9%**.
- Increased logistics income from vendors from **7% to 10%**.
- Implemented and stabilized SAP in **6 weeks**, consolidating operations modules.
- Improved store service level and efficiency with online audits and monthly physical counts.

### Other Roles.

- **Supply Chain & Projects Manager** – Bardahl de México 📍 2008 – 2009
- **Distribution Center Operations Manager** – Alimentos del Fuerte 📍 2006 – 2008
- **Distribution Manager** – GBC Mexicana 📍 2004 – 2006
- **Planning & Distribution Manager** – Comercializadora GAB 📍 2002 – 2004
- **Supply Projects / Planning Manager** – Unilever de México 📍 2000 – 2002
- **Distribution & Customer Service Coordinator** – Clorox México 📍 1993 – 2000

### Professional Summary.

Senior executive in **supply chain, procurement, logistics, distribution, and inventory management**, leading complex operations across national and international companies. Skilled in transforming logistics processes through technology, strategic planning, and flawless execution. Proven track record of delivering cost savings, operational efficiency, and high service levels across dry, refrigerated, and frozen product categories.

### Professional Objective.

To continue adding value as a **senior leader in supply chain and logistics** within organizations that require strategic vision, efficient execution, and operational transformation. Open to executive roles where I can optimize processes, integrate technology, lead high-performance teams, and consolidate national or regional operations across industries. Willing to relocate and assume regional or international responsibilities.

### Education & Certifications.

**Industrial Engineering** – UPIICSA / IPN

**Diploma in Logistics & Supply Chain** – UVM (2017–2018)

**CPIM – Certified in Production and Inventory Management** – APICS Mexico (2004)

**CPFR – Collaborative Planning, Forecasting & Replenishment** – APICS Mexico (2018)

**Negotiation & Selection Skills** – Circle K (2017)

### Languages.

Spanish: Native  
English: Intermediate